



ALL IN

GET OUT OF THE IT BUSINESS



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Dynamics NAV & CRM | Hardware & Infrastructure Implementation & Support | Services ALL IN for a Monthly Fee*

Balancing the demands of your business can be overwhelming without the proper management tools and technical resources. While delivering the best products and services may be your number one priority, to be successful, you need to ensure your business and technical infrastructure enables your teams to work better and support your growth initiatives.

The acquisition of suitable business systems, however, can be a difficult undertaking and a full time job in itself. Once deployed, the ongoing maintenance and support of your hardware and software applications can be time and resource intensive - in some cases even cost prohibitive. Don't let these challenges get in the way of improving your business and increasing your revenue opportunities.

EC Advance makes it simple to deploy an end-to-end solution that fits your business and works within your budget

With the ALL IN managed business infrastructure solution from EC Advance, you can have fully outsourced management NAV application, hardware and support, leaving you more time to focus on the elements of your business that have the biggest impact to your bottom line and your clients.

Combined with Microsoft Financing, EC Advance and Microsoft provide one simple source for meeting your IT needs without straining your credit lines or requiring a large, upfront cash investment.

Features

Microsoft Dynamics NAV – adaptable financial and business management solution provides complete visibility throughout your organization and enables people to make better business decisions with greater confidence. It is both familiar and easy to use.

Microsoft Dynamics CRM with EC Connect™ – automated customer relationship management and marketing tools enable your teams to improve productivity, communications and customer service. Optional EC Connect data integration technology links NAV with MS CRM to synchronize customer account, product and order information.

Hardware and Infrastructure – offsite managed hardware and business infrastructure with secure client access

Implementation, Support & Services – full service solution delivery; project planning, installation, training, application and infrastructure maintenance, as well as non-intrusive optional upgrade capabilities (some conditions apply).

Microsoft Financing* – affordable payment options let you enjoy the business benefits you need sooner, without stretching your IT budget.

*some conditions apply

Benefits

Reduce Costs and Gain Peace of Mind – Cut the high costs and headaches of maintaining your own business systems with offsite infrastructure and technical expertise. Remove the need for a dedicated IT resource, or redirect in house technical efforts to higher value activities.

Rapid Startup – Implementation of your business and customer management solutions made simpler. Offsite NAV configurations means less disruption to your staff and IT environment, and our expert data conversion routines will ensure your data is populated accurately the first time when transitioning to NAV. Once deployed, familiar Microsoft interfaces make training and user adoption quick and easy.

Single Source Contact - Work with a trusted Microsoft Certified Partner, highly skilled and experienced with Microsoft business applications and infrastructures. EC Advance will build and maintain your complete business solution, and save you the time and money required to engage multiple product and dealer networks. Avoid the “finger pointing” associated when multiple vendors participate for a common solution.

Scalable Solutions – Start with functionality required for your business today, and add products or granules as your business develops. As your trusted systems integration partner familiar with your business systems environment, add-ons or upgrades can be carried out efficiently and with minimal downtime.

Sensible Affordability – Your budget and business needs are rarely in line. Leverage Microsoft Financing and get the help you need now for a better, bigger business tomorrow. Combines software, hardware and professional services.

Lower Risk of Downtime - Get redundancy for your critical applications and data, and ensure that local disruptions to your business do not threaten the integrity of your systems or your ability to recover quickly.

Increased Productivity - Complete integration of your business management and customer relationship tools means your teams will work more effectively, reduce errors and eliminate duplication. With sales and customer data at the ready, your people are better equipped to manage customer inquiries and provide great service.

Managed Maintenance Services - We handle data backup and service pack requirements so you stay focused on your front line business.

Security & Performance – If required, managed firewall, VPN and load balancing provide ongoing protection and high availability service

EC Advance provides business consulting services to mid market companies, and delivers specialized business management and customer relationship solutions.



To find out how ALL IN can get you on your way to a better business solution sooner, contact us today.

