

## **ArcherPoint Acquires Toronto-Based EC Advance**

*Acquisition Increases ArcherPoint's LS Retail Practice to the Largest in North America*

**ATLANTA, GA** — *January 8, 2020* — ArcherPoint, Inc., a Microsoft Dynamics ERP Gold Partner and full-service provider for Microsoft Dynamics 365 Business Central (formerly Microsoft Dynamics NAV), is excited to announce its acquisition of EC Advance, a Microsoft Dynamics ERP and LS Retail partner based in Toronto, Canada. The addition of EC Advance makes ArcherPoint one of the largest and most geographically diverse Microsoft Dynamics 365 Business Central partners in North America.

With this acquisition, ArcherPoint consists of over 120 people located in the U.S., Canada, and India, and has the largest LS Retail practice in North America.

“Our strategy is to broaden our reach through an increased focus on vertical markets, additional offerings, and an expanded geographic scope,” says Greg Kaupp, CEO of ArcherPoint. “This partnership with EC Advance gives us a greater international reach and an experienced team with a depth of knowledge in Microsoft Dynamics business applications, retail, and cloud solutions for the SMB market.”

ArcherPoint and EC Advance share well-established business models with complimentary skill sets and offerings. EC Advance's footprint with Microsoft Azure and Microsoft Office 365 extends ArcherPoint's ability to provide managed services and a holistic approach to businesses looking to move to the cloud.

“Joining forces with ArcherPoint fortifies our ability to provide positive growth, superior customer service, and key business solutions to our customers,” says Reno Capano, CEO for EC Advance. “We are committed to providing exceptional service, sound business advice, and innovative software through a consultative approach and collaboration with industry leaders.”

ArcherPoint is a Microsoft Gold certified partner, an LS Retail Platinum partner, and has been named to Accounting Today's VAR 100 and Bob Scott's VAR Stars every year since 2002. ArcherPoint's commitment to providing superior business value, excellence in software and services delivery, and a commitment to client success are key drivers to the company's success.

EC Advance brings deep experience in both Microsoft Dynamics 365 Business Central and LS Retail, having been selected to serve on both LS Retail's Partner Advisory Committee (LS PAC) and their Partner Innovation Committee (LS PIC). ArcherPoint is a member of the LS Retail Replenishment Partner Advisory Group.

“ArcherPoint and EC Advance have shared philosophies and core values, making the partnership a clear fit,” says Kaupp. “Together, we'll be able to accelerate our growth through increased offerings while delivering outstanding consulting, support, and upgrade services to our collective customers.”

### **About ArcherPoint**

Founded in 2002, ArcherPoint, Inc. is a leading Microsoft Dynamics Gold Certified Partner, providing business solutions based on proven Microsoft applications and tools to companies throughout North America. ArcherPoint's certified, experienced professionals collaborate with clients to design, implement and support solutions tailored to their unique requirements—from back office accounting to industry focuses in manufacturing, distribution, retail, rental, and print. Today, our team includes experts around the world, focused on NAV and Business Central solution design, development, 24/7 support, and upgrades. With a commitment to quality service, ArcherPoint is dedicated to helping companies realize true business value by giving them access to world-class ERP solutions that will grow with them to meet their needs now and in the future. [www.archerpoint.com](http://www.archerpoint.com)